

ORGANIZATIONAL MANAGEMENT

MAJOR to CAREER MAP

How to Use This Map

Use the structure of the map to help you assess where you are and where you would like to go as you prepare for your professional career. The map offers suggestions; you don't have to do it all!

While you will learn a lot from your studies, take time to focus on other things that will help you be more competitive in your job search or graduate school applications. Get relevant experience outside the classroom, build your network, perform service and expand your contributions through leadership, and build the career management skills needed to find a job and move forward in your career.

Plan for Career Success

It is never too early to think about and plan for your future! Take the time to think about the skills you need to develop and experiences you need to have to prepare for your professional career, or move to the next level. Explaining your strengths and experiences with compelling examples will be an important step as you apply for jobs and further education. Use this map as a guide, and see the [Career & Professional Development website](#) for additional resources.

Build Skills and Experiences Employers Look For

Employers seek a variety of skills, knowledge and experience when hiring for professional roles. While specific needs vary by industry and employer, recent surveys* indicate the top skills they seek are as follows:

- 1 Strong oral and written communication skills
- 2 Ability to work in teams and collaborate
- 3 Ethical judgment and decision-making
- 4 Critical thinking and analytical skills

Employers also look for job-specific knowledge, relevant technology skills, and the ability to apply knowledge and skills to real world settings. These are learned through internships, volunteer leadership roles and relevant jobs related to your career interests.

* Hart Research Associates, 2015. Falling Short? College Learning and Career Success. Retrieved from Association of American Colleges & Universities Website: <https://aacu.org/leap/public-opinion-research/2015-survey-results/>; National Association of Colleges and Employers (NACE), 2016. Career Readiness Defined. Retrieved from NACE website: www.naceweb.org/career-readiness/competencies/career-readiness-defined/

Get the Help you Need

Mercy College provides you with a large number of support services from the time you enter the college through graduation. We offer a personalized learning experience that includes the College's Personalized Achievement Contract (PACT) program. PACT is a nationally recognized mentoring program that serves as a model for student success. Your PACT mentor is your point person who helps you navigate college life.

Mercy College promotes student learning and holistic development by offering programs and services that support students' academic development, inspire personal growth, and foster interpersonal connections and collaboration to prepare students for success in our diverse community and beyond. Check out the [Division of Student Affairs website](#) for available resources.

The Career and Professional Development team at Mercy College offers tools, training, and exposure to opportunities that empower our students to take ownership of their career success. Attend our events, career fairs and programs to learn and practice career skills, or see a counselor to get tips on finding internships or jobs, to practice interviewing, or to hone your professional resume. Our [website](#) also contains videos, resume formats and other useful tips to help our students prepare for their professional careers.

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ORGANIZATIONAL MANAGEMENT

A PROGRAM FOR CAREER GROWTH

The Organizational Management degree program is a unique combination of courses in Business, Psychology and Sociology. The program requires a foundation of general education and open elective courses, followed by thirteen required major courses.

By the end of this program, students should be able to:

- Apply knowledge of management concepts and functions in an integrated manner

- Recognize and assess local, national, and global economic forces in the business environment
- Recognize and evaluate ethical issues in Organizational Management
- Construct and present effective oral and written professional communication
- Examine issues that affect their work and their organization

- Function effectively as team members and, where appropriate, as team leaders

Potential career paths for students who are studying Organizational Management at Mercy College include business, healthcare administration, public service, law, government, and human services.

Degree OPTIONS

Bachelor of Science
in Organizational Management

WHY STUDY ORGANIZATIONAL MANAGEMENT?

The program is an accredited, accelerated, degree completion program designed to accommodate working adults. The entire program is offered 100% online so students do not have to sacrifice their career for a degree. Most students join the program after earning an associate's degree.

Students participate in class through our online teaching platform, Blackboard, within a flexible time frame. Students can quickly advance through an accelerated semester schedule.

The flexibility of this program, and the diverse set of courses spanning Business, Psychology and Sociology, set this program apart from others. Our instructors include a diverse set of individuals within these varied fields able to provide students real time practical experience as well as contacts in the field. Students should make the effort to get to know their Professors so they can leverage these connections once they complete their degree.

ORGANIZATIONAL MANAGEMENT

MAJOR to CAREER MAP

DEGREE OPTIONS

Bachelor of Science in Organizational Management



FOR THOSE WITH A PASSION TO GET AHEAD

1st PHASE

2nd PHASE

3rd PHASE

4th PHASE/FINAL YEAR

TAKE THE COURSES YOU NEED

Complete General Education Requirements and Open Electives.
Meet with your PACT Mentor to discuss your major interests.
Use the **Academic Program Sequence map** to create your academic plan.

Complete General Education Requirements and Open Electives.
Participate in class discussions and presentations to build valuable workplace skills.
Strive for the best grades you can get. Academic performance matters when you apply to jobs and/or graduate school.

**PSYN 250, PSYN 280, PSYN 310
ECON 225, PSYN 340, HUMN 320**
Continue strong academic performance to connect what you are learning to your career plan.
Meet with your PACT Mentor to ensure you are on track to graduate.

**SOCL 420, ECON 430, MKTG 445, MGMT 425,
MGMT 465, MGMT 490, MGMT 495**
Check in with your PACT Mentor to ensure all course requirements are met.
Stay committed and finish strong! You are almost there!
Apply to graduate! Degree conferral application deadlines are listed in the **Undergraduate Catalog**.

GET RELEVANT EXPERIENCE AND MAKE PROFESSIONAL CONNECTIONS

If not already working, get a job to gain experience. It is best if the job is in your field of interest but all work experience has value.
If applicable, apply for Federal Work Study jobs in **Career Maverick** to start building relevant work skills right on campus.

Start learning about internships in your career interests and how to secure one. See a career counselor to learn more.
Try to get work experience in a field of interest. See **Career Maverick** for opportunities.
If you are employed, join a club or organization in your workplace to get involved and network.

Consider completing an internship for credit in your field. Apply for an **internship grant** if unpaid.
Create your **LinkedIn** account and ask a career counselor to review it.

Seek ways to get experience creating and giving presentations at your current job, if possible.
Update your **LinkedIn** account and join relevant groups.
Attend Mercy College career fairs and events to learn about opportunities, and connect with employers looking for talent.

CONNECT WITH OUR MERCY COMMUNITY

Join **Career Communities** to explore & start learning about industries of interest.
Attend Career & Professional Development **events** to start learning early.
Join a **club** on campus such as the Finance Club, NABA (National Association of Black Accountants), or ALPFA (Association of Latino Professionals for America).
Join Student Government! Employers love to see campus involvement.

Take on more responsibility within your clubs or organizations.
Attend workshops and events to learn and network with staff and other students. They will become part of the network you are building.
Volunteer to help with planning of events and outreach for your **career community**.

Make yourself known to your Professors (who you are, your skills and interests, etc.)
Later on, they may be willing to serve as a professional reference for you.

Join the **Mercy Alumni LinkedIn Group** to connect with alumni in your major and career interest groups.
Attend **senior events** held by Student Life and Career & Professional Development to celebrate your upcoming graduation and career next steps.
Touch base with your Professors and key staff to ask for reference letters, if needed. Thank them!

GAIN LEADERSHIP AND SERVICE EXPERIENCE

Volunteer for events such as fundraising for causes, or assist with a community event for a youth group, a political group, or a religious organization. You will build skills, connections and make a difference.

Make a commitment to an organization that helps others. A few examples are the American Red Cross, the United Way, or local community or religious organizations.

Speak with your manager about opportunities to serve or improve your workplace.
Apply what you have learned in a leadership role in an organization.
Help organize events, fundraising efforts, volunteers, budgets and other resources.

Increase your contribution through a leadership role in an organization. You will build skills you will use in leadership roles in your career, and meet people who will help you as your career develops.
People you meet early in your career often want to help students, and may play an important role in your professional career.

GET READY FOR YOUR PROFESSIONAL LIFE AFTER GRADUATION

See your PACT Mentor to discuss your major to career interests. Check out **Focus 2**, the free Mercy College career exploration tool.
Make an appointment with a career counselor to establish or update your career plan (CPD@mercy.edu).
Build or update your professional resume and cover letter and upload them to **Career Maverick**.

Continue to update your resume. Create your elevator pitch, a 30-second speech that summarizes who you are, what you do and why you would be a perfect candidate. Hone your interview skills for career advancement.
Review the many career resources available on the **Mercy website**.

Get help thinking about graduate school from a faculty member. Research education requirements for careers of interest. If needed, prepare for required tests (GRE, LSAT, GMAT).
Explore opportunities with your new degree, either inside your current organization, or in a new organization. Be proactive; this depends on you!
Practice mock interviews using our Mock Interview Tool in **Career Maverick**, or meet with a career counselor.

Apply to jobs or higher education programs or make other plans. Do not wait until after graduation!
Practice interviewing! Learn to convey your own skills and experiences in relation to what employers are looking for.

CAREER EXAMPLES

Where could I go after graduation?*

Accounting, Finance & Business

Business Management/
Non-profit Management
Entrepreneurship
Human Resources/
People Operations/Talent
Insurance/Risk Management/
Compliance

Media, Marketing & Communications

Communications & Broadcasting
Corporate Communications
Marketing
Public Relations

Health & Wellness

Administration & Support Services
Community Health Services
Corporate Wellness
Health Promotion/Education

Public Service, Law & Government

Community Education/
Crime Prevention
Political Offices & Campaigns
Public Policy & NGOs
Government Offices & Agencies

Human Services & Education

Psychology/Psychiatry*
Social Justice
Social Work*

*Some careers may require further education/training/certifications